

Valuation Options			
Outline of work to be completed	1 Calculation Engagement (Estimate of Value)	2 Limited Scope Engagement (Conclusion of Value)	3 Valuation Engagement (Conclusion of Value)
Data portal, data request & questionnaire	✓	✓	✓
Current & historical financial analysis	✓	✓	✓
Determination of financial performance of the business through normalisation adjustments	✓	✓	✓
Risk and Value driver analysis	✓	✓	✓
Business background	✓	✓	✓
Calculate Business and Equity value	✓	✓	✓
Used for internal or mediation purposes ¹	✓	✓	✓
Report explaining calculations	✓	✓	✓
Business and Industry benchmark analysis	X	✓	✓
Consideration of premiums and discounts where requested	X	✓	✓
Conclusion of Value	X	✓	✓
Industry and economic analysis	X	✓	✓
Cash flow, ratio analysis & benchmark	X	✓	✓
Report explaining calculations & assumption	X	X	✓
Valuation insights summary	X	X	✓
Valuation improvement metrics	X	X	✓
Report suitable for Litigation, ATO matters, Restructures & other 3 rd party use	X	X	✓